# Two-way pricing for solar exports



Networks set prices based on the cost of providing services. They are price signals to ensure the network runs efficiently and to keep costs down. These prices are charged to your retailer, and it's up to your retailer to decide whether, and if so, how, they pass the charges on to you.

# What is two-way pricing and what's changing?

From July 2025, all homes and small business customers in the Ausgrid region who can export electricity, like solar and/or battery customers, will have a **two-way network export** price. This means for the network part of their bill customers will **pay to export** electricity at some times of the day and **get paid to export** electricity at other times.

Ausgrid's network charges, combined with other bill components, will mean that in most cases customers are paid a smaller amount to export during the day and a larger amount at night.

Two-way pricing isn't just something Ausgrid has introduced on its own. It's been approved by the Australian Energy Regulator, the independent body that oversees electricity pricing.

We want customers to know about this change and how to access two-way pricing from their retailer, if they choose to. Customers **do not** have to choose a two-way retail pricing plan if they don't think it will suit their energy needs.

### How does two-way pricing work?

There are three parts to Ausgrid's two-way pricing:

- 1. Free threshold: No charge for the first 200kWh<sup>1</sup> exported each month between 10am and 3pm
- **2. Charge:** A charge for electricity exported above the free threshold between 10am and 3pm
- **3. Reward:** A credit for exporting between 4pm and 9pm

### How much is the charge and reward?

- There is a charge of 1.23 cents/kWh.
- There is a reward of 3.85 cents/kWh.

Note: Prices reflect rates as at July 2025.

### Why introduce two-way pricing?

The greatest value for solar customers is to consume the solar energy they generate. Using free solar energy from your rooftop is always cheaper than paying for energy from the grid.

We want to encourage customers to use the solar they generate in the middle of the day (rather than export) or send their exports into the grid later in the day. Exporting later in the day, when demand for electricity is highest, helps to reduce pressure on the network and keep future electricity costs down.

Our electricity network is also changing. The number of solar systems in our network is growing and more customers are using Ausgrid's network to receive and export solar energy. This creates new challenges for the grid.

Two-way pricing is part of preparing the network for this future. It manages electricity flowing both ways and supports solar growth, which helps keep the network safe and reliable for all our customers.

# What are some simple ways that I can use my solar energy at home?



Use the timer to run appliances like washing machines, pool pumps and dishwashers between 10am-3pm



Heat or cool your home when your solar is generating, and use insulation to trap this inside by closing windows and doors



Plug in and charge your electric vehicle during the day while the sun is shining



 $<sup>^1</sup>$ The free threshold is calculated monthly. In months with 31 days it is 212 kWh. In months with 30 days it is 205 kWh. In months with 29 days it is 199 kWh. In months with 28 days it is 192 kWh.

### Your electricity bill

Your electricity bill is made up of many parts, each representing a different stage in the electricity supply chain. Here's a simple breakdown of the costs that make up your bill:



#### Generation

This is where electricity is produced (e.g., coal-fired, solar, wind).



### Transmission network

After most electricity is generated it's carried long distances using high-voltage lines.



### Distribution network

Poles and wires are then used to send the electricity to your home or business (e.g., underground cables).



#### **Retail services**

This covers the services provided by your retailer such as account management and billing.



### Government schemes

This includes things like the Green Energy Scheme, which supports renewable energy and emissions reductions.

# How does two-way pricing impact Ausgrid's revenue?

Ausgrid **does not** make any extra money by introducing two-way pricing. The revenue Ausgrid can make is fixed in advance every five years by the Australian Energy Regulator.

## How do network prices work with retailers?

These prices are passed through to the retailers. It's then up to the retailers to decide how they bundle the prices in their offers for customers.

Some retailers will completely adopt Ausgrid's pricing while other retailers will not. This means if your retailer offers two-way pricing, the charge could be 1.23 cents/kWh and the reward could be 3.85 cents/kWh, but it's ultimately up to the retailer.

You have the right to select your retailer and the retail plan that best suits your energy needs. This means you don't have to choose a two-way pricing plan if you think it doesn't suit you, but you may need to switch retailers.

To learn more about two-way pricing and how it might impact you see our fact sheet: **How will two-way pricing affect me?** 





To make sure you're on the best electricity plan for your needs, contact your retailer and ask about available options. You can also compare plans by visiting: www.energymadeeasy.gov.au

### Contact us



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#### For further information

- IPART's solar feed-in tariff website: www.ipart.nsw.gov.au/Home/Industries/Energy/Retail-prices/Solar-Energy
- Ausgrid's most recent approved network price list: <a href="www.ausgrid.com.au/Industry/Regulation/Network-prices">www.ausgrid.com.au/Industry/Regulation/Network-prices</a>